



2022 EOS INTERNATIONAL
ANNUAL REPORT



EMERGING OPPORTUNITIES
FOR SUSTAINABILITY
www.eosintl.org

COMMUNITY
CENTERED,
DATA
DRIVEN
RESULTS.

OUR MISSION

EOS International empowers rural families in Central America with access to safe drinking water and opportunities to generate income through simple technology solutions and education.

OUR VISION

A Central America where communities are healthier, free from poverty, and thriving.

DEAR FRIENDS

Saludos! This year, because of your support, we are excited to celebrate the milestone of reaching over 1 million people with safe drinking water! With the steadfast support of EOS donors, investors, partners, and friends committed to changing lives through safe drinking water solutions, we were able to reach over 248,000 new people with safe drinking water this year.

Our expansion included extending our reach across Central America's dry corridor into our newest country of operation, El Salvador. We are excited about this new opportunity to increase our impact in a country where more than 60% of available water is polluted and where the demand for water quality solutions for families is of paramount importance.

Not only is the number of people reached with safe drinking water growing, but so too is the number of people trained to manage their own water systems sustainably. Since our inception in 2008, EOS has been rooted in community-led development, building the capacity of local community and government to improve their drinking water quality. Local ownership fosters long-term transformation. The number of women emerging as leaders in traditionally male-dominated roles on water boards is growing. The number of children no longer suffering from waterborne diseases is growing. Investment in people has returned remarkable results in our 14 years of partnering with communities in Central America.

While we remain steadfastly community-centered in our approach, our data informs us and drives us in the direction of our vision.

The water quality data we collect serves as our roadmap to take action, treat, protect, and make recommendations to ensure community drinking water is safe for consumption. But it is not just about water. Clean water is a catalyst. It is about reducing the drivers of migration, increasing economic growth, and taking climate action. We are proud to be among those taking action to achieve the UN Sustainable Development Goals.

Our resolve is stronger than ever to continue to walk in partnership with local and global allies to reduce illness, burdens, and poverty for rural Central American families. Achieving a reach of one million is more than a number. There are one million people behind the milestone, one million lives touched by this community. Thank you for your commitment – it counts in ways that can't be counted.



ALVARO RODRIGUEZ

Co-founder & Nicaragua Director



DIANA CALIX

Co-founder & Honduras Director



WES MEIER

Co-founder & CEO



**ONE
MILLION
PEOPLE
REACHED
WITH SAFE
DRINKING WATER
IN CENTRAL AMERICA**

OUR IMPACT

2022 IMPACT

SINCE 2008

 **248,147 PEOPLE** → **1,041,044 PEOPLE** 

 **249 COMMUNITIES** → **1,909 COMMUNITIES** 

 **5,831 SITE VISITS** → **32,161 SITE VISITS** 

 **54 Chlorine Distribution Centers Created** 

allowing entrepreneurs to generate income while supporting clean water initiatives



NICARAGUA

702,237 People
1,216 Communities



HONDURAS

311,946 People
674 Communities



EL SALVADOR

26,861 People
19 Communities



 **2 BILLION PEOPLE** 

LACK ACCESS TO SAFELY MANAGED WATER WORLDWIDE



 **85% OF COMMUNITIES** 

WITH RURAL WATER SYSTEMS TESTED BY EOS ARE FOUND TO BE CONTAMINATED



HEALTH RISKS

Waterborne illnesses are the second leading cause of death for children under five. Diseases from dirty water kill more people every year than all forms of violence, including war.



INFRASTRUCTURE

Local infrastructure doesn't allow easy access to safe drinking water, especially in rural areas. This leaves many families in Central America to rely on contaminated water for cooking, drinking, and bathing.



EDUCATION & INCOME

When adults become ill, they are absent from work, missing out on crucial income. When children fall sick, they miss school, increasing the risk of dropping out early.

MOST OF THESE DEATHS ARE EASILY PREVENTABLE

EOS' MODEL BRINGS SAFE WATER ALMOST ANYWHERE

SAFE WATER MEANS MORE TIME IN CLASS

CLEAN WATER LAYS THE FOUNDATION FOR BUILDING A STRONGER, MORE PROSPEROUS LIFE.

CREATING SUSTAINABLE RESULTS

After EOS circuit riders collaborate with community water boards to install water chlorinators, communities enter into the three phases of our circuit rider program, designed to help communities become self-sufficient.



PHASE 1

IMPLEMENT

Circuit Riders provide regular technical support and water quality monitoring to rural communities. Explicit training includes water board management, system operation and maintenance, plumbing, water tariff calculation, and proper chlorination.



PHASE 2

TRANSITION

Once a community has met key sustainability metrics, Circuit Riders transition the responsibility of water quality monitoring to the community, with results reported back to EOS. Circuit riders provide technical assistance visits and capacity-building to the community as needed.



PHASE 3

SCALE

Now that the community can sustainably operate their water system, the Circuit Rider is able to dedicate their time to supporting new communities in need. A Circuit Rider remains available to the community for technical assistance, but can now support over 150+ additional communities.

WATER FOR WISQUILI

“With clean water, one grows health,” Maria asserts.

Petronilla, Maria, and Bertilda are mothers. They are grandmothers. They are neighbors. They are bonded by the challenges they face and the victories they celebrate. And together they only just recently celebrated the convenience and relative luxury of reliable safe drinking water direct to their homes.

Before a proper water system with water treatment was installed and managed by the community water board in Wisquili, the trio and their families suffered chronic stomach issues and persistent illness.

Maria and Petronilla’s water came from hauling buckets from an unreliable well, a time-consuming family chore (little ones carrying little buckets based on size and age), while Bertilda had the benefit of an open gravity source nearby. Either way, consumption was not without consequence. Often presenting with an orange film and an odor, the untreated water was suspected as the cause of much affliction in the community, but it wasn’t until clean water changed everything that the untreated source was confirmed as the source of the suffering.

And while the consumption of suspected contamination may seem unwise or ill-considered, choice, like clean water in Wisquili, was a luxury not previously available.

Now, the three friends feel relief. The three generations of family that live under Bertilda’s roof and who fill their cups at the water tap that caps a slender pipe rising from the ground in their outdoor kitchen space, know only the thirst-quenching, life-giving properties of the safe water it delivers.

Having grown up without it, Petronilla, Maria, and Bertilda know the value of clean water. “It is worth every penny,” Bertilda says of the small water tariff paid to the water board to operate, maintain, treat, and manage the water system. “These children will grow up in health.” She gestures to her grandson who holds a green plastic cup in his small hands, drinking it all in.



*Bertilda
(Wisquili, Nicaragua)*

BETTER CALL BETTY



Betty (Colonia Modelo, Honduras)

When a pipe breaks in the community of Colonia Modelo outside Marcala, Honduras, people call Betty. Although it is likely that people also call Betty when they want to feel joy. Only moments into meeting her, it becomes clear that Betty has a gift for raising spirits. But it is also clear that it's not her only one.

Her gifts also include serving her community Water Board in the role of plumber. If it's broken or bent or busted, call Betty. If there is water spraying in all directions, call Betty. If there is no water at all, call Betty. If Betty doesn't answer, it's likely she's making a visit to the community water tank to re-supply the chlorinator — three tablets at a time as recommended by Yoni, the EOS circuit rider who provides support and training for Betty and the Water Board.

Despite a reality where access to clean water is but one of life's challenges, the skills, the disposition, and the commitment of women like Betty who are empowered to lead and proud to serve, bring comfort to communities. And, as in the case of Betty, also bring joy!

With sixteen years of experience leading students as a primary school teacher, Kenya stepped outside her comfort zone one year ago to also lead the Lagunita community as President of the Water Board.

Initially intimidated by the historically male-dominated role, the teacher quickly became the student, and with EOS' training and support, Kenya gained confidence and earned the community's confidence in turn. In just a short time, she has taken the water system from unreliable and in need of maintenance to a consistent water utility with a reserve fund for ongoing maintenance.

As the community grows, Kenya is already thinking about how to expand the system beyond its current boundaries to reach more people with clean water. Kenya is also reaching her students in new ways, leading by example, challenging boundaries as a strong female voice and role model affecting change in her community.

FROM TEACHER TO PRESIDENT



Kenya (Lagunita, Nicaragua)



THANK YOU FOR CREATING A BRIGHTER FUTURE THROUGH SAFE DRINKING WATER

FINANCIALS

EOS International Condensed Audited Financial Information for the Years Ending December 31, 2022 and 2021. Complete, Audited Financial Statements are available upon request.

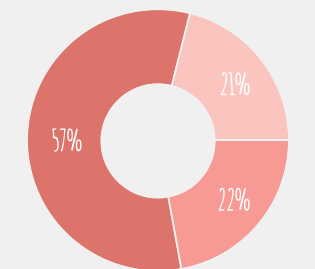
STATEMENT OF ACTIVITIES

	2022	2021
INCOME		
Individuals	\$224,062	\$212,374
Corporate & Foundations	\$237,917	\$239,722
Field Program Revenue/Resources	\$605,205	\$552,973
Total Income	\$1,067,184	\$1,005,069
EXPENDITURES		
Program Services	\$999,628	\$670,211
Fundraising	\$98,743	\$90,199
Management & General	\$12,021	\$10,899
Gross Expenditures	\$1,110,392	\$771,309
Foreign Currency Adjustment	(\$102)	(\$1,570)
Surplus/(Deficit) Related to Net Assets	(\$43,310)	\$232,190

FINANCIAL POSITION

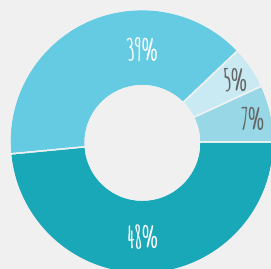
	2022	2021
ASSETS		
Cash and Equivalents	\$298,556	\$321,879
Accounts Receivable	\$143,833	\$206,747
Inventory	\$91,353	\$60,317
Other Current Assets	\$802	\$2,527
Property and Equipment	\$105,439	\$105,439
Less Accumulated Depreciation	(\$82,726)	(\$78,864)
Total Assets	\$557,257	\$618,055
LIABILITIES AND NET ASSETS		
Current Portion of Long-Term Debt	-	\$20,368
Accounts Payable and Accrued Expenses	\$14,416	\$15,741
Total Current Liabilities	\$14,416	\$36,109
Accrued Labor Benefits	\$82,762	\$82,760
Total Long-Term Liabilities	\$82,762	\$82,760
NET ASSETS		
Unrestricted Net Assets	\$363,595	\$391,551
Temporary Restricted Net Assets	\$92,484	\$107,635
Total Net Assets	\$456,079	\$499,186
Net Assets at the End of the Year	\$557,257	\$618,055

SOURCES OF FUNDS



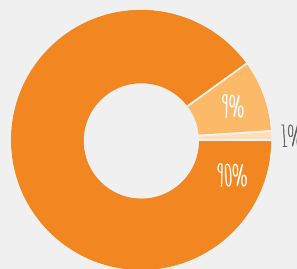
Field Program Revenue 57%
Corporate & Foundations 22%
Individuals 21%

PROGRAM REVENUE



Technical & Training Services 48%
Chlorine Tablet Sales 39%
Water Quality Testing Services 7%
Filters & Chlorinator Sales 5%

USE OF FUNDS



Program Services 90%
Fundraising 9%
Management & General 1%

EOS INTERNATIONAL BOARD OF DIRECTORS

Lucy Jodlowska, Board Chair

Frank Bergh

Diana Calix

Morgan Clyburn

Kelly Connolly

Veronica Descotte

Katie Frank

Terry Gallagher

Leah Larson

Greg McGrath

Wesley Meier

Chris Bordlemay Padilla

Alvaro Rodriguez

Nick Wobbrock



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